



# California Construction Contracting Program

A Caltrans – Small Business Development Center Partnership

**SAVE THESE DATES**

- Previous public works experience?
- In business at least 3 years?
- Ready to do business with Caltrans?

**JOIN US!** - Learn from experts – Participate in this **no cost** seven (7) seminar training series AND receive **free** one-on-one counseling - Developed specifically for small construction contractors and architectural and engineering professional service firms who are ready to work with Caltrans.

Session	Dates/Times	Topic
1	Feb. 10 <sup>th</sup> , 9am to 4pm Feb. 11 <sup>th</sup> , 9am to 12pm	Preparing and Submitting Winning Bids/Tips for Success
2	Mar. 25 <sup>th</sup> , 9am to 4pm Mar. 26 <sup>th</sup> , 9am to 12pm	Staying out of Trouble-Construction Law and State Prevailing Wage Requirements
3	Apr. 21 <sup>th</sup> , 9am to 4pm Apr. 22 <sup>h</sup> , 9am to 12pm	Proposal Development and Topics for <u>Architectural and Engineering Professional Service Firms</u>
4	May 14 <sup>th</sup> , 9am to 4pm May 15 <sup>th</sup> , 9am to 12pm	Money Matters! - Financial Statements, Cash Flow and Expansion Capital
5	June 23 <sup>rd</sup> , 9am to 4pm June 24 <sup>th</sup> , 9am to 12pm	Project Management for Contractors (including hands on training navigating the Caltrans Website!)
6	July 29 <sup>th</sup> , 9am to 4pm July 30 <sup>th</sup> , 9am to 12pm	Safety and Bonding
7	Aug. 26 <sup>th</sup> , 9am to 4pm Aug. 27 <sup>th</sup> , 9am to 12pm	Improving Your Chances (Do's and Don't's with Primes, Resource Partners, How to Market and Network)

**Register:** Call Jill at the Alameda County SBDC, 510-208-0410, or go to [www.acsbdc.org](http://www.acsbdc.org), click on "Caltrans" and follow the link.

**Location:** Session 1 - Cal State Training Center, 1000 Broadway, Suite 109, Oakland, CA 94607; All other sessions - to be announced.

**FREE PERSONALIZED CONSTRUCTION MANAGEMENT COUNSELING:** Call Jill at 510-208-0410 for an appointment.

**Don't miss this opportunity to help build California's Roads and Highways!**

